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MEETING MINUTES FOR THE
BOARD OF COMMERCE AND INDUSTRY
OF THE
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION

BOARD OF COMMERCE AND INDUSTRY
April 24, 2019

HELD AT
LASALLE BUILDING, LABELLE BOARD ROOM, 1ST FLOOR
617 NORTH 3RD STREET
BATON ROUGE, LOUISIANA
ON THE 24TH DAY OF APRIL
COMMENCING AT 9:30 A.M.

REPORTED BY: KIMBERLY L. GIBNEY, CCR, RPR

1 **Appearances of Board Members Present:**

2 **Jerald Jones**

3 **Dr. Shawn Wilson**

4 **Don Briggs**

5 **Tanita Gilbert-Baker**

6 **Mayor Glenn Brasseaux**

7 **Yvette Cola**

8 **Major Coleman**

9 **Rickey L. Fabra**

10 **Heather Malone**

11 **Jan K. Moller**

12 **Darrell J. Saizan, Jr.**

13 **Ronnie Slone**

14 **Bobby E. Williams, Jr.**

15 **Secretary Don Pierson**

16 **Scott Richard**

17 **Steven Windham**

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1 **Staff Members Present:**

2 Anne Villa

3 Deborah Simmons

4 Brenda Guess

5 Kristin Cheng

6 Samantha Booker

7 Joyce Metoyer

8 Hud Usie

9 Robin Porter

10 Frank Favalova

11 Richard House

12 Tam Bourgeois

13 Stephanie

14 LeGrange

15 Melanie

16 Woodworth

17 Shawn Welcome

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1 MR. JONES: Good morning,
2 everyone. If we can bring the room to order.
3 And we call the meeting of the Board of Commerce
4 and Industry to order on April the 24th. It's
5 about 9:32. It's good to see everyone.

6 I hope everyone had a great
7 holiday weekend and is enjoying the spring
8 weather. It's my favorite meeting of Commerce
9 and Industry. The legislators are in town. The
10 weather's beautiful, and excitement abounds in
11 Baton Rouge. And all we're going to do is
12 enhance its economy today. So here we are.

13 With that, let's have a roll
14 call.

15 MS. SIMMONS: Good morning.
16 Don Briggs.

17 MR. BRIGGS: Here.

18 MS. SIMMONS: Phillip Devillier.
19 (No response.)

20 MS. SIMMONS: Tanita Baker.

21 MS. BAKER: Here.

22 MS. SIMMONS: Mayor Glenn
23 Brasseaux.

24 MR. BRASSEAUX: Here.

25 MS. SIMMONS: Representative



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1 Thomas Carmody.

2 (No response.)

3 MS. SIMMONS: Yvette Cola.

4 MS. COLA: Here.

5 MS. SIMMONS: Major Coleman.

6 MR. COLEMAN: Here.

7 MS. SIMMONS: Rickey Fabra.

8 MR. FABRA: Here.

9 MS. SIMMONS: Manuel Fajardo.

10 (No response.)

11 MS. SIMMONS: Jerald Jones.

12 MR. JONES: Here.

13 MS. SIMMONS: Heather Malone.

14 MS. MALONE: Here.

15 MS. SIMMONS: Senator Danny

16 Martiny.

17 (No response.)

18 MS. SIMMONS: Charles "Robby"

19 Miller.

20 (No response.)

21 MS. SIMMONS: Jan Moller.

22 MR. MOLLER: Here.

23 MS. SIMMONS: Senator Troy

24 Carter.

25 (No response.)



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1 MS. SIMMONS: Secretary Don
2 Pierson.
3 MR. PIERSON: Present.
4 MS. SIMMONS: Scott Richard.
5 MR. RICHARD: Here.
6 MS. SIMMONS: Darrell Saizan.
7 (No response.)
8 MS. SIMMONS: Daniel J.
9 Schexnaydre, Jr.
10 (No response.)
11 MS. SIMMONS: Ronnie Slone.
12 MR. SLONE: Here.
13 MS. SIMMONS: Bobby Williams,
14 Jr.
15 MR. WILLIAMS: Here.
16 MS. SIMMONS: Steven Windham.
17 MR. WINDHAM: Here.
18 MS. SIMMONS: Dr. Woodrow
19 Wilson.
20 (No response.)
21 MS. SIMMONS: Dr. Shawn Wilson.
22 MR. WILSON: Here.
23 MS. SIMMONS: We have a quorum.
24 MR. JONES: All right. Board
25 members, you've been provided a copy of the



1 minutes from the last meeting of February 27,
2 2019. I'd entertain a motion to approve those
3 minutes.

4 I have a motion from Mr. Moller.
5 Second from Mr. Windham.

6 Any questions? Any comments?

7 Any comments from the public?

8 All in favor say aye.

9 (Members respond aye.)

10 MR. JONES: Any opposed?

11 There being none, the minutes
12 are approved.

13 Now, Ms. Booker, if you will
14 lead us through the Quality Jobs Program on the
15 agenda that will be great.

16 MS. BOOKER: Good morning. I
17 have four new Quality Jobs applications.

18 Application Number 20170390.
19 Champion Home Builders, Inc., Vernon Parish.

20 Application Number 20161860,
21 Crown Bioscience, Inc., Iberia Parish.

22 Application Number 20170030,
23 Pulpmill Services, Inc., Ouachita Parish.

24 And Application Number 20170316,
25 Tellurian Services, LLC, Calcasieu Parish.



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1 And those are all of the Quality
2 Jobs applications.

3 MR. JONES: Any questions for
4 Ms. Booker?

5 Do we have a motion to approve
6 these applications?

7 We have a motion from
8 Dr. Wilson. Second from Mr. Briggs.

9 Any comments from the board?

10 Any comments or questions from
11 the public?

12 There being none, all in favor
13 say aye.

14 (Members respond aye.)

15 MS. SIMMONS: Any opposed?

16 There being none, that motion
17 passes.

18 MS. BOOKER: Thank you.

19 MR. JONES: Thank you,

20 Ms. Booker.

21 It looks like we have no new
22 applications for Restoration Tax Abatement
23 program, so we'll move directly to Enterprise
24 Zone Program.

25 Ms. Metoyer?



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1 MS. METOYER: Good morning.

2 MR. JONES: Good morning.

3 MS. METOYER: I have four new
4 applications.

5 20131285, Halliburton Energy
6 Services, Lafayette Parish.

7 20160854, Halliburton Energy
8 Services, New Iberia Parish.

9 20164218, IP Avanti Covington
10 OPCO, LLC, St. Tammany Parish.

11 And 20151400, Lafayette General
12 Health System, Incorporated, Lafayette Parish.

13 MR. JONES: All right. Thank
14 you.

15 Are there any -- is there a
16 motion from the board?

17 Motion to approve? Mr. Slone.
18 Second from Ms. Cola.

19 Any questions or comments from
20 the board?

21 Any questions or comments from
22 the public?

23 There being none, all in favor
24 say aye.

25 (Members respond aye.)



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1 MR. JONES: Any opposed?
2 There being none, that motion
3 passes.

4 Go right ahead.

5 MS. METOYER: I have one request
6 for a name change of an existing contract. It's
7 20141021 and the current name is Pecan Haven
8 Adolescent Addiction Center, LLC. The requested
9 name change is Pecan Haven Addiction Recovery
10 Center, LLC, Ouachita Parish.

11 MR. JONES: Okay.
12 So we have a motion to approve?
13 Fabra.

14 Second, Mr. Slone.

15 Any questions or comments from
16 the board?

17 Any questions or comments from
18 the public?

19 There being none, all in favor
20 say aye.

21 (Members respond aye.)

22 MR. JONES: Any opposed?
23 There being none, that motion
24 passes.

25 Do you think we need to go back



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1 to terminations?

2 MS. METOYER: Yes. I may have
3 did them out of order.

4 MR. JONES: That's all right.
5 No worries.

6 MS. METOYER: I have 17
7 terminations today.

8 20131304, Axiall, LLC,
9 Iberville Parish. The existing contract of
10 12/3/13 through 12/2 of '18. The requested term
11 date is June 2nd of 2016. All the program
12 requirements have been met, and no additional
13 jobs are anticipated.

14 20130952, Blue Bell Creameries,
15 Incorporated, St. Charles Parish. Existing
16 contract is 12/1 of '14 to 11/30 of '19. The
17 requested term date is 12/31 of '17. Program
18 requirements have been met. No additional jobs
19 are anticipated.

20 20150087, CWLC, LLC, doing
21 business as Candlewood Suite, Calcasieu Parish.
22 Existing contract is January 1 of '16 to 12/31
23 of '20. The requested term date is 12/31 of
24 '18. The program requirements have been met.
25 No additional jobs are anticipated.



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1 20130182, Cajun Constructors,
2 LLC, East Baton Rouge Parish. The existing
3 contract is May 1 of '15 to April 30th of '20.
4 The requested term date is 12/31 of '17. The
5 program requirements have been met. No
6 additional jobs are anticipated.

7 12130180, Cajun Deep
8 Foundations, LLC, East Baton Rouge Parish. The
9 existing contract is January 1 of '14 to 12/31
10 of '18. The requested term date is March 12th
11 of 2018. The program requirements have been
12 met. No additional jobs are anticipated.

13 20130117, Cajun Industrial
14 Design & Construction, LLC, East Baton Rouge
15 Parish. The existing contract is May 1 of '14
16 to April 30 of '19. The requested term date is
17 December 31 of '17. The program requirements
18 have been met. No additional jobs are
19 anticipated.

20 20130018 -- I'm sorry, 20130118,
21 Cajun Industrial Design Constructors, LLC, West
22 Baton Rouge Parish. July 1 of '14 to 6/30 of
23 '19 is the existing contract. The requested
24 term date is June 30th of '17. And the program
25 requirements have been met. No additional jobs



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1 are anticipated.

2 20150228, Exxon Mobil
3 Corporation, East Baton Rouge Parish. The
4 existing contract is April 1 of '15 to March 31
5 of '20. The requested term is September 30 of
6 2017. The program requirements have been met.
7 No additional jobs are anticipated.

8 20151485, Going Yard, LLC,
9 Lincoln Parish. The existing contract is
10 January 15 of '16 to January 14 of 2021. The
11 requested term date is December 31 of 2018. The
12 program requirements have been met. No
13 additional jobs are anticipated.

14 20130049, Gramercy Holdings 1,
15 LLC, St. James Parish. The existing contract is
16 June 1 of '14 to May 31 of '19. Requested term
17 is November 30th of '16. The program
18 requirements have been met. No additional jobs
19 are anticipated.

20 20140790, Matherne's Market,
21 LLC, East Baton Rouge Parish. May 1 of '14
22 through April 30 of 2019. The requested term
23 date is December 31 of 2017. The program
24 requirements have been met. No additional jobs
25 are anticipated.



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1 20141118, Mihir Enterprises,
2 LLC, East Baton Rouge Parish. The existing
3 contract is January 15 of '16 through January 14
4 of 2021. The requested term date is December
5 31, 2018. The program requirements have been
6 met. No additional jobs are anticipated.

7 20150174, N&S Hospitality, LLC,
8 Rapides Parish. The existing contract is
9 November 1 of '15 through December -- I'm sorry.
10 The existing contract is November 1 of '15
11 through October 31 of '20. The requested term
12 date is November 1 of '18. The program
13 requirements have been met. No additional jobs
14 are anticipated.

15 20140963, NMC Operating Company,
16 LLC, East Baton Rouge Parish. June 12 of '14
17 through June 11 of '19 is the existing contract
18 period. The requested term date is 12/11 of
19 '16. The program requirements have been met.
20 No additional jobs are anticipated.

21 20141291, Performance
22 Contractors, Incorporated, West Baton Rouge
23 Parish. The existing contract is January 1 of
24 '15 through 12/31 of '19. The requested term
25 date is June 30 of '17. The program



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1 requirements have been met. No additional jobs
2 are anticipated.

3 20160050, Shastri West Monroe,
4 Incorporated, Ouachita Parish. Existing
5 contract, January 22 of '16 through January 21
6 of 2021. The requested term is 12/31 of '18.

7 The program requirements have been met. No
8 additional jobs are anticipated.

9 20141415, Syngenta Crop
10 Protection, LLC, Iberville Parish, July 1 of '15
11 through June 30 of 2020 is the existing contract
12 period. The requested term date is December 31
13 of '17. The program requirements have been met.
14 No additional jobs are anticipated.

15 That's it.

16 MR. JONES: Thank you very much.
17 Do we have a motion -- I'll entertain a motion
18 to approve.

19 Ms. Malone.

20 Second, Mr. Windham.

21 Any questions or comments from
22 the board?

23 Being none -- any questions or
24 comments from the public?

25 There being none, all in favor



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1 say aye.

2 (Members respond aye.)

3 MR. JONES: Any opposed? There
4 being none, the motion passes. Thank you.

5 Let's move now to the Industrial
6 Tax Exemption Program. Ms. Cheng and Mr. Usie.

7 Who goes first?

8 Mr. Usie, thank you very much.
9 You're going to handle the Pre-EO Applications?

10 MR. USIE: Yes. We have twelve
11 pre-executive order applications, three of which
12 have requested deferral.

13 The deferrals are 20150156-B,
14 Sasol USA Corporation in Calcasieu Parish.

15 20150910, Shintech Louisiana,
16 LLC, Iberville Parish; and 20161478, Shintech
17 Louisiana, LLC, in West Baton Rouge Parish.

18 MR. JONES: I would entertain a
19 motion to defer those three.

20 Mr. Windham; second, Mr. Fabra.

21 Any questions or comments from
22 the board?

23 There being none, any questions
24 or comments from the public?

25 There being none, all in favor



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1 say aye.

2 (Members respond aye.)

3 MR. JONES: Any opposed?

4 There is none. That motion to
5 defer those three applications is passed.

6 Go right ahead.

7 MR. USIE: 20160952, Boardwalk
8 Louisiana Midstream, LLC, Assumption Parish;
9 20151323, Dow Chemical Company,
10 West Baton Rouge Parish;

11 20160175-B, Hood Container of
12 Louisiana, LLC, West Feliciana Parish;

13 20151991, Magnolia LNG, LLC,
14 Calcasieu Parish;

15 20161409, Praxair, Inc.,
16 Ascension Parish;

17 20110659-F, Sabine Pass
18 Liquefaction, LLC, Cameron Parish;

19 20150945-A, Shell Chemical
20 Company LP, Ascension Parish;

21 20151090, Thermalayne, LLC, West
22 Baton Rouge Parish;

23 20151141-A, Venture Global
24 Calcasieu Pass, LLC in Cameron Parish;

25 And that concludes the



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1 pre-executive order applications.

2 MR. JONES: Thank you, Mr. Usie.
3 Entertain a motion from the
4 board.

5 A motion to approve, Mr. Briggs;
6 second, Dr. Wilson.

7 Any questions or comments from
8 the board?

9 Any questions or comments from
10 the public?

11 There being none, all in favor
12 say aye.

13 (Members respond aye.)

14 MR. JONES: Any opposed? There
15 is none, that motion passes unanimously.

16 All right. The post-executive
17 order applications.

18 MR. USIE: We have eight
19 post-executive order applications following the
20 2017 rules. We have four that are requesting
21 referral.

22 The four are: 20161802,
23 Bollinger Amelia Operations, LLC, St. Mary
24 Parish;

25 20180075, LAPCO Manufacturing



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1 Inc., in St. Mary Parish;
2 20170239, LaSalle BioEnergy,
3 LLC, La Salle Parish;
4 20170465, Syrah Technologies,
5 LLC in Concordia Parish.
6 MR. JONES: Entertain a motion
7 to defer.
8 Mr. Slone; second, Mr. Windham.
9 Any questions or comments from
10 the board?
11 There are none.
12 Any questions or comments from
13 the public?
14 There being none, all in favor
15 say aye.
16 (Members respond aye.)
17 MR. JONES: All opposed?
18 There is no opposition.
19 Those four items are deferred to
20 the next meeting.
21 MR. USIE: 20180076, Kerotest
22 Manufacturing Corp., Avoyelles Parish;
23 20180081, Mele Printing,
24 St. Tammany Parish;
25 20180245, Sugarfield Properties,



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1 LLC, Ascension Parish;
2 20180244, Sugarfield Spirits,
3 LLC, Ascension Parish.

4 MR. JONES: Entertaining a
5 motion to approve.

6 Ms. Malone; second, Ms. Cola.
7 Any questions or comments from
8 the board?

9 There being none, any questions
10 or comments from the public?

11 Being none, all in favor say
12 aye.

13 (Members respond aye.)

14 MR. JONES: Any opposed?

15 There is no opposition. Those
16 items are approved.

17 Thank you. And now we're
18 dealing with the 16 new post-executive order
19 applications under the 2018 rules.

20 MR. USIE: Correct. And we did
21 have a correction that was handed out to the
22 board members prior to the meeting. The
23 correction is on the first year of exemption
24 estimate column. It initially was sent out
25 referencing a hundred percent exemption, but the



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1 2018 rules follows 80 percent maximum
2 exemption.

3 MR. JONES: Okay.

4 MR. USIE: We also had
5 corrections made to the new permanent jobs and
6 salaries columns. The total should be for the
7 new jobs, 333. And the total for the new
8 permanent salaries should be 24,184,897.

9 MR. JONES: Board members, you
10 should have those -- the corrected sheet at your
11 desk. Any questions or comments about the
12 corrected sheet before we move on?

13 All right. Mr. Usie, lead us
14 through it, please.

15 MR. USIE: We have five
16 deferrals for this summary.

17 20170624, K&B Machine Works,
18 LLC, Terrebonne Parish;

19 20180032, Mechanical Equipment
20 Company, Inc., in St. Tammany Parish;

21 20161839, Nalco Company,
22 St. John the Baptist Parish;

23 20180110, Service Machine &
24 Supply, Inc. in Lafayette Parish;

25 20190057, Stupp Bros., Inc., dba



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1 Stupp Corporation, East Baton Rouge Parish.

2 MR. JONES: Thank you.

3 Before we move on, Mr. Usie,
4 we've had a number of deferrals this time. Is
5 there a reason -- varied reasons why?

6 MR. USIE: Various reasons.

7 MR. JONES: Okay. Coming from
8 the companies or coming from --

9 MR. USIE: Company request.

10 MR. JONES: Okay. Thank you
11 very much.

12 All right. Motion to approve
13 these five deferrals?

14 Motion from Slone; second from
15 Ms. Gilbert-Parker.

16 MS. BAKER: Baker.

17 MR. JONES: I'm sorry.

18 Motion seconded.

19 Any comments and questions from
20 the board?

21 Comments or questions from the
22 public?

23 There being none, all in favor
24 say aye.

25 (Members respond aye.)



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1 MR. JONES: Any opposed?
2 There being none, motion to
3 defer those five applications is approved.
4 Go ahead.
5 MR. USIE: 20170616, Alliance
6 Compressors, LLC, Natchitoches Parish;
7 20170253, CellXion, LLC, dba
8 Sabre Industries Building Systems by CellXion,
9 Bossier Parish;
10 20180516, Centric Pipe, LLC,
11 Bossier Parish;
12 20180432, Diamond Green Diesel,
13 LLC, St. Charles Parish.
14 20180108, Gator Millworks, LLC,
15 Livingston Parish;
16 20180275, Instrument and Valve
17 Services, Calcasieu Parish;
18 20170621, Peppers Unlimited of
19 Louisiana, Inc., St. Martin Parish;
20 20170072, Super Insulation, LLC,
21 East Baton Rouge Parish;
22 20180460, Ternium USA, Inc.,
23 Caddo Parish;
24 20180370, Valero Refining-New
25 Orleans, LLC, St. Charles Parish;



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1 20170649, Veolia North America
2 Regeneration Services, LLC, Ascension Parish.

3 MR. JONES: Thank you very much.
4 We have a motion to approve?

5 Mr. Slone. Second from
6 Mr. Coleman.

7 Any questions or comments from
8 the board?

9 MR. COLEMAN: I have a question.

10 MR. JONES: Yes, sir.

11 MR. COLEMAN: That 20190057, I
12 thought it was deferred. I thought you read it
13 again.

14 MR. JONES: Stupp Bros.

15 MR. USIE: I don't think I did.
16 I think I skipped it.

17 MR. JONES: I checked it as
18 being deferred as well.

19 MR. USIE: Okay.

20 MR. JONES: So which one?

21 MR. USIE: It is deferred.
22 20190057 should be deferred. I don't think I
23 read it again, but I can't be positive.

24 MR. JONES: So to make the
25 record clear, 20190057, Stupp Bros., Inc., dba



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1 Stupp Corporation is deferred. It is not
2 included in the motion.

3 MR. COLEMAN: And all these are
4 deferred until the next meeting?

5 MR. JONES: Correct.

6 Thank you, Mr. Coleman.

7 Any other questions or comments
8 from the board?

9 Any questions or comments from
10 the public?

11 There being none, all in favor
12 say aye.

13 (Members respond aye.)

14 MR. JONES: Any opposed? There
15 is no opposition.

16 The motion to approve is passed.

17 Thank you, Mr. Usie.

18 MR. USIE: Next we have ten
19 renewals.

20 20140629, Haynes International,
21 Inc., Bienville Parish;

22 20140405, Louisiana Pigment
23 Company, LP, Calcasieu Parish;

24 20140406, Louisiana Pigment
25 Company, LP, Calcasieu Parish;



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1 20140407, Louisiana Pigment
2 Company, LP, Calcasieu Parish;
3 20140711-PT-2, Natchez
4 Management, LLC, East Baton Rouge Parish;
5 20140376, PCS Nitrogen
6 Fertilizer, LP, St. James Parish;
7 20140589 Shell Chemical Company,
8 LP, St. Charles Parish.
9 20140711-PT, South Atlantic,
10 LLC, Baton Rouge Parish;
11 20140404, TDC LLC, Calcasieu
12 Parish;
13 20140498, Taylor Oilfield
14 Manufacturing, Lafayette Parish.
15 MR. JONES: All right. We'll
16 entertain a motion for these renewals.
17 Mayor Brasseaux, Mr. Briggs.
18 Any questions or comments from
19 the board?
20 There being none, any questions
21 or comments from the public?
22 There being none, all in favor
23 say aye.
24 (Members respond aye.)
25 Any opposed?



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1 There is no opposition, that
2 motion passes.

3 MR. USIE: Next we have seven
4 late renewals. One request deferral.

5 20111105, Mr. Mudbug, Inc. in
6 Jefferson Parish.

7 MR. JONES: Motion to approve
8 deferral?

9 Mr. Williams; second, Mayor
10 Brasseaux.

11 Any comments or questions from
12 the board?

13 There being none, any questions
14 or comments from the public?

15 All in favor say aye.

16 (Members respond aye.)

17 MR. JONES: Any opposed?

18 There is none. That motion for
19 deferral passes.

20 MR. USIE: 20130139, Agrilectric
21 Power Partners, Calcasieu Parish, initial
22 contract expiration 12/31 of 2017. Renewal
23 request date, 12/28 of 2018.

24 MR. JONES: We have someone here
25 from Agrilectric? Please come forward, please.



1 Come forward to the table.

2 State your name and position
3 with the company, please.

4 MR. WARRINGTON: David
5 Warrington. I am the CFO of the Powell Group
6 that owns this entity.

7 MR. JONES: Thank you,
8 Mr. Warrington. So you will know, on these late
9 renewals, the board likes to be aware of the
10 reason for the late renewal and the
11 circumstances behind it. We have some standing
12 practices in place as to what happens on the
13 renewals, but we want to hear what's going on
14 with the company.

15 MR. WARRINGTON: Well, we had a
16 personnel turnover the approximate time the
17 application should have been resubmitted or
18 renewed, and we missed the date.

19 MR. JONES: And that situation's
20 now been remedied, I presume?

21 MR. WARRINGTON: Yes.

22 MR. JONES: As a general rule
23 what this board has done -- it looks like we
24 have a one-month -- one year --

25 MR. USIE: One year penalty for



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1 each portion of the year that it's late.

2 MR. JONES: So it would be a 20
3 percent --

4 MR. USIE: Reduction.

5 MR. JONES: -- reduction in the
6 renewal time.

7 Do I have a motion to approve
8 the renewal with a 20 percent reduction?

9 From Mr. Richard; second, from
10 Mr. Coleman.

11 Any questions or comments from
12 the board?

13 Mr. Warrington, you understand
14 what we've done --

15 MR. WARRINGTON: Yes, sir.

16 MR. JONES: If the board
17 approves this motion, the renewal will be
18 approved, but they'll take one year off of it.

19 MR. WARRINGTON: Yes, I
20 understand. Thank you.

21 MR. JONES: Any questions or
22 comments from the public?

23 All in favor say aye.

24 (Members respond aye.)

25 MR. JONES: Any opposed?



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1 There is no opposition. The
2 renewal with the reduction of 20 percent is
3 approved.

4 Thank you, Mr. Warrington.

5 MR. WARRINGTON: Thank you.

6 MR. USIE: 20121181, Eclectic
7 Products, Inc., Rapides Parish. Initial
8 contract expiration 12/31 of '18. Renewal
9 request date, February 28th of 2019.

10 MR. JONES: Anyone here from
11 Eclectic Products? Anyone here from Eclectic
12 Products?

13 As Chair, I can't make the
14 motion, but I will entertain a motion.

15 There's a motion from
16 Mr. Windham to deny the late renewal
17 application. Second, Mr. Moller.

18 Any questions or comments from
19 the board?

20 Any questions or comments from
21 the public?

22 And if the public is wondering
23 why the board is taking a rather drastic step,
24 it's one thing to -- we believe ITEP is the most
25 valuable and most dramatic incentive program the



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1 state of Louisiana offers. And the rules are --
2 we try to make the rules very workable for the
3 companies. We feel like the renewal process is
4 rather -- should be able to be followed rather
5 easily. We understand things happen. And as a
6 rule, we will -- there will be some penalty if
7 there's a late renewal. But when someone --
8 there is a late renewal application and they do
9 not show up to the board to explain what that
10 is, the attitude of the board has historically
11 been if it's not that important to the company
12 to be here to explain what's going on, then it
13 must not be that valuable to them as it is to
14 the state.

15 So that is the basis for
16 historically denying the applications when no
17 one's here to support their late renewal.

18 So there is a motion second.
19 Any questions or comments from
20 the board?

21 Questions or comments from the
22 public?

23 All in favor of the motion to
24 deny the renewal application say aye.

25 (Members respond aye.)



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1 MR. JONES: Any opposed?

2 There is no opposition. The
3 motion to deny passes.

4 MR. USIE: 20130138, Farmers
5 Rice Milling Company, Inc., Calcasieu Parish.
6 Initial contract expiration 12/31 of 2017.
7 Renewal request date, 12/28 of 2018.

8 MR. JONES: Anyone here from
9 Farmers Rice Milling Company?

10 Mr. Warrington? Think you know
11 the drill. Aren't you glad you came today?

12 MR. WARRINGTON: I am glad.

13 MR. JONES: So I take it you --
14 what is your position with Farmers Rice Milling?

15 MR. WARRINGTON: Again, I'm the
16 CFO of Powell Group that owns the rice mill.

17 MR. JONES: Do you have any
18 other applications before us today?

19 MR. WARRINGTON: No, sir, I
20 don't.

21 MR. JONES: It was just the two.
22 All right. And I presume it's the same
23 situation, you had a change --

24 MR. WARRINGTON: Yes, sir.

25 MR. JONES: -- where it fell



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1 between the cracks.

2 MR. WARRINGTON: It is.

3 MR. JONES: I understand.

4 And similarly, I would presume
5 that the board would entertain a motion for a 20
6 percent reduction of renewal?

7 Motion from Mr. Slone. Second
8 from Mr. Williams.

9 Any questions or comments from
10 the board?

11 Any questions or comments from
12 the public? There being none, all in favor say
13 aye.

14 (Members respond aye.)

15 MR. JONES: Any opposed?

16 There is no opposition. The
17 motion to grant the renewal with a 20 percent
18 reduction benefits is approved.

19 Thank you, Mr. Warrington.

20 MR. WARRINGTON: You're welcome.
21 Thank you all.

22 MR. USIE: 20120601, M.A. Patout
23 & Son, LTD, Iberia Parish. Initial contract
24 expiration 12/31 of 2016. Renewal request date
25 8/1 of 2018.



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1 20130541, M.A. Patout & Son,
2 LTD, Iberia Parish. Initial contract expiration
3 of 12/31 of 2017. Renewal request date, 8/1 of
4 2018.

5 MR. JONES: Is someone here from
6 M.A. Patout & Son? Anyone here?

7 All right. Is there a motion
8 from the board?

9 MR. COLEMAN: I make a motion.

10 MR. JONES: Mr. Coleman, motion
11 to deny renewal. Second from Mr. Windham.

12 Any discussion or questions from
13 the board?

14 Any comments or questions from
15 the public?

16 All in favor of the motion to
17 deny say aye.

18 (Members respond aye.)

19 MR. JONES: Any opposed? There
20 is no opposition, the motion to deny passes.

21 Next one, Mr. Usie.

22 MR. USIE: 20091031, Union
23 Carbide Corporation, St. Charles Parish.
24 Initial contract 12/31 of 2017. Renewal request
25 date, February 7 of 2019.



1 MR. JONES: Did we handle both
2 of the M.A. Patouts before?

3 MR. USIE: I read them both.

4 MR. JONES: I'm sorry, forgive
5 me. All right. Union Carbide.

6 Do I have a motion -- excuse me,
7 do we have someone here from Union Carbide?

8 Thank you.

9 Your name and your position with
10 the company.

11 MS. DAIGLE: Rona Daigle, lead
12 tax manager.

13 MR. JONES: Lead tax manager?

14 MS. DAIGLE: Yes, sir.

15 MR. JONES: And can you explain
16 to us what's happened here.

17 MS. DAIGLE: We had a change in
18 personnel. It got missed, it got checked off as
19 if it was renewed. We were contacted by
20 St. Charles. We did the appropriate paperwork,
21 and we're here to take our medicine. I put in
22 strict controls to make sure that we try not to
23 miss again.

24 MR. JONES: So the situation,
25 you feel like it's been corrected now?



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1 MS. DAIGLE: Yes, sir.

2 MR. JONES: Now, there is a --
3 am I calculating correctly, there's a two-year
4 --

5 MR. USIE: Two years. It's
6 about a year and a little over a month late.

7 MR. JONES: So historically it
8 would be a -- that would be a 40 percent
9 reduction or taking the five-year renewal to a
10 three-year renewal. Do you understand?

11 MS. DAIGLE: Yes, sir.

12 MR. JONES: So I would entertain
13 a motion from the board to approve the renewal
14 with a 40 percent reduction or five years down
15 to three years.

16 Ms. Malone, Mr. Williams.

17 All right. Any questions or
18 comments from the board?

19 There being none, any questions
20 or comments from the audience?

21 There being none, all in favor
22 of the motion to renew with a 40 percent
23 deduction, say aye.

24 (Members respond aye.)

25 MR. JONES: Any opposition?



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1 There being no opposition, that motion passes.

2 MS. DAIGLE: Thank you.

3 MR. JONES: Please proceed.

4 MR. USIE: Calumet Lubricants

5 Co., LP. Contracts: 20100268, 20110384,
6 20120504, 20130463, 20140380, 20150469 and
7 20161103.

8 New name, Calumet Refining, LLC.

9 And this is in Webster Parish.

10 Calumet Lubricants Co., LP.
11 Contracts: 20100267, 20110385, 20120505,
12 20130462, 20140381, 20140382, 20140383,
13 20150476, 20150477, and 20161133.

14 New name, Calumet Refining, LLC
15 in Bossier Parish.

16 Calumet Shreveport Lubricants &
17 Waxes, LLC. Contracts: 20110386, 20110387,
18 20110388, 20110389, 20110391, 2011392, and
19 20161173.

20 New name, Calumet Shreveport
21 Refining, LLC in Caddo Parish.

22 Calumet Packaging, LLC.
23 Contracts: 20100477, 20110329, 20120289,
24 20131050, 20140462, 20150374, 20151134, and
25 20160766.



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1 New name, Calumet Branded
2 Products, LLC in Caddo Parish.
3 MR. JONES: Thank you, Mr. Usie.
4 Have a motion to approve these
5 change in name?
6 Mr. Fabra; second, Mayor
7 Brasseaux.
8 Any comments or question from
9 the board?
10 There being none, any comments
11 or questions from the public?
12 There is none. All in favor say
13 aye.
14 (Members respond aye.)
15 MR. JONES: Any opposed?
16 There is no opposition, the
17 motion passes.
18 MR. USIE: Next we have ten
19 contract transfers.
20 Bayou Companies, LLC.
21 Contracts: 20100536, 20110381, 20120491,
22 20130527, 20140523, 20150727, 20161240,
23 20141544, and 20161527.
24 New owner, Bayou Holdco, Inc.
25 And this is in Iberia Parish.



1 Farm Credit Leasing Services
2 Corporation. Contract: 20100686.
3 New owner, Lamb Weston, Inc.
4 And this is in Richland Parish.
5 MR. JONES: Entertain a motion
6 to approve the transfer of the tax exempt
7 contract.
8 Mr. Malone; second from
9 Dr. Wilson.
10 Any questions or comments from
11 the board?
12 Any questions or comments from
13 the public?
14 Y'all are a quiet group today.
15 Thank you. All right. There
16 being no questions or comments, all in favor say
17 aye.
18 (Members respond aye.)
19 MR. JONES: Any opposed?
20 There being none, the motion to
21 approve passes.
22 Now the partial transfers.
23 MR. USIE: There's one partial
24 transfer.
25 Union Carbide Corporation,



1 20130249. Union Carbide Corporation as
2 retaining \$3,100,896 in assets. That's in
3 St. Charles Parish.

4 Specialty Products, US, LLC is
5 receiving \$166,820 in assets in St. Charles
6 Parish.

7 MR. JONES: Entertain a motion
8 to approve.

9 Motion from Major Coleman.

10 Second from Mr. Slone.

11 Any questions or comments from
12 the board?

13 Any questions or comments from
14 the public?

15 There being none, all in favor
16 say aye.

17 (Members respond aye.)

18 MR. JONES: Any opposed?

19 There being none, motion passes.

20 Cancellation contract.

21 MR. USIE: We have two cancel
22 requests.

23 Entergy Louisiana, LLC - Buras.

24 Contracts: 20110210 and 20120371. And these
25 are both in Plaquemines Parish.



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1 MR. JONES: Entertain a motion
2 to approve?
3 Motion from Mr. Briggs. Second
4 from Ms. Cola.
5 Any questions or comments from
6 the board?
7 Any questions or comments from
8 the public?
9 There being none, all in favor
10 say aye.
11 (Members respond aye.)
12 MR. JONES: Any opposed?
13 There is no opposition, the
14 motion passes.
15 MR. USIE: And that concludes
16 the ITEP.
17 MR. JONES: That brings us to
18 the end of ITEP. Thank you very much.
19 Appreciate your help with that.
20 All right. Next on the agenda
21 we have before you, I think the board members
22 have a copy of a proposed amendment to Exhibit
23 A, reporting deadlines.
24 Mr. Pierson, is your staff
25 member going to explain what is going on?



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1 MR. PIERSON: Yes. Thank you
2 for the opportunity. Don Pierson, Secretary of
3 Louisiana Economic Development.

4 We have before the board today a
5 motion, which I will read into the record
6 shortly. But the overview on this is in
7 conversations with stakeholders and all the
8 users of the Industrial Tax Exemption Program,
9 there were some challenges expressed by
10 companies in being able to meet certain
11 deadlines with reporting requirements.

12 This amendment will give a
13 little more flexibility, a little more time
14 available for the companies to actually provide
15 the information to LED, so I would characterize
16 it as a friendly amendment to support the
17 efficiency of the program and its use.

18 MR. JONES: So this is an
19 amendment to the contracts with the
20 stakeholders, it's not a rule change coming from
21 the board. Is that correct?

22 MR. PIERSON: That's correct.
23 It's a -- for our Exhibit As, which is the
24 cooperative endeavor agreement associated with
25 the ITEP applications which establishes the



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1 accountability.

2 MR. JONES: Perfect. Perfect.

3 MR. PIERSON: So on behalf of
4 LED and the stakeholders to the Board of
5 Commerce and Industry, upon consideration and
6 request by both LED ITEP administrators and
7 supervisors in consultation with ITEP
8 applicants, with regard to the reporting delays
9 under the ITEP program, I make the following
10 motion to amend Section 7.02 of all Exhibit As
11 fully executed to date in order to streamline
12 the reporting process with the intention of
13 applying the set forth reporting time delays to
14 future Exhibit As as well.

15 For all project years, to amend
16 the reporting deadline to be four months after
17 the end of a project year, and allowing one
18 extension for up to 60 days.

19 Furthermore, with regard to the
20 first project year, to amend the reporting
21 deadline to be four months after the end of the
22 project year, allowing one extension for up to
23 60 days or 90 days after LED submits the
24 exemption contract to a company for execution,
25 whichever is later.



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1 With specific regard to project
2 years 2017 and 2018 for any project, to amend
3 the reporting deadline to be June 30th, 2019, or
4 December 31st, 2019, if in Orleans Parish, or 90
5 days after LED submits the exemption contract to
6 a company for execution, whichever is later.

7 All as specifically set forth in
8 the language below, which we will attach, and I
9 hereby enter this motion into the record and
10 move that the amendment be adopted by the board
11 for all Exhibit As.

12 MR. MOLLER: Why are we giving
13 Orleans an extra six months?

14 MS. CHENG: Their taxing year is
15 different from the rest of the state, so their
16 year actually goes from August 1st to July 31st.
17 So they're not getting an extra six months,
18 that's just when their taxing year ends.

19 MR. MOLLER: Remind me what the
20 deadlines were before this? How much are we
21 extending the reporting deadlines?

22 MR. PIERSON: Essentially, by 30
23 days.

24 MR. MOLLER: They just get 30
25 more days to file their reports?



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1 MR. PIERSON: Correct. Our
2 reports come back to us and they were having
3 time crunch and difficulties meeting the 60
4 days, so it moves to 90.

5 MR. JONES: Motion has been
6 made.

7 Do we have a second? From
8 Dr. Wilson.

9 Any other questions or comments
10 from the board about the motion?

11 Any questions or comments from
12 the public about the motion?

13 There appear to be none. All in
14 favor, say aye.

15 (Members respond aye.)

16 MR. JONES: Any opposed?

17 There is no opposition, the
18 motion passes.

19 It's been brought to my
20 attention, Mr. Williams, that I've been calling
21 you Mr. Matthews. I want you to know that's a
22 high compliment. One of my best friends in the
23 world is Bobby Matthews. He's a CPA in
24 Shreveport, and I for some reason made the
25 connection, and I apologize to you today.



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1 And we also need to correct the
2 record as far as whenever Mr. Williams was
3 making set motions or seconds, actually it was
4 Mr. Williams and not Mr. Matthews. I apologize.
5 Thank you, staff, for keeping me between the
6 ditches. You should have done it sooner.

7 All right. Thank you very much.
8 Any other business to come before the board
9 before we turn the meeting over to our
10 secretary?

11 There being none, Mr. Pierson.

12 MR. PIERSON: Thank you. For a
13 few updates, first of all, for your service,
14 taking time to be with us. Very important
15 activity here today. We're having some IT
16 issues with our live feed. And it's due to the
17 outage on the network. These proceedings are
18 typically a live feed. But due to network
19 outages today, that's not maybe going out. So
20 what we want to make sure that we do is to --
21 the proceedings have been recorded with video,
22 and that will be posted on the LED website, so
23 it will still provide for public opportunity to
24 view the proceedings here today.

25 Been active and very successful



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1 around our state. A lot of momentum that we've
2 established continues. Happy to see Linde's
3 announcement of a 250 million dollar world-scale
4 hydrogen facility being built in St. James
5 Parish. Renewal of our operations with
6 CentryLink in Monroe and extending their
7 commitment to the state of Louisiana. Certainly
8 closer to home, Stupp Pipe announcing an
9 expansion in Livingston Parish. LHC Groups,
10 500-job expansion in Lafayette. And Arcosa,
11 149-job announcement manufacturing in
12 St. Tammany Parish.

13 So these are just some fairly
14 recent announcements. Hope you're following
15 those through our LED website where you can sign
16 up to get these notices as they move forward.
17 But certainly represents a lot of momentum and
18 activity in our state.

19 I do want to comment relative to
20 the ITEP program. We continue to be in
21 conversations with stakeholders and political
22 subdivisions and our sheriffs across the state.
23 We have a very aggressive outreach program
24 ongoing. Certainly, I was with the state
25 gathering at their conference of all the



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1 assessors in Bossier on the 9th of April and had
2 great presentation and dialogue with our
3 assessor community. I'll be meeting after this
4 meeting today with parish presidents, but
5 wherever we can, we continue to engage, inform,
6 and educate people relative to the merits of our
7 revised ITEP program. And working closely with
8 the governor's staff and regional economic
9 development organizations presently, I think
10 you're going to continue to see communication
11 items coming forward.

12 We continue to invite comments
13 and ideas relative to improving the program with
14 the goal of keeping the program streamlined,
15 it's very possible, establishing uniform
16 approaches to the program across the state, and
17 building the program's certainty. All of those
18 are clearly our goals, and we continue to work
19 against accomplishing that.

20 We also have to continue the
21 efforts to combat false information out there.
22 There will be claims made that you are raiding
23 the budgets of local school districts and other
24 local bodies, and that's absolutely false. What
25 we're doing here is maintaining a competitive



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1 position for our state, securing jobs and
2 investments in partnership with industry. And
3 as you all know, we're doing this with very
4 important manufacturing jobs that are the
5 building block of a vibrant economy, and doing
6 that with accountability and with a local voice.

7 So, again, I thank each of you
8 serving on the board for your time and attention
9 that goes into looking it over. The staff's
10 work on this program. The staff continues to do
11 an excellent job of the administrative
12 activities associated with delivering these
13 important contracts to our stakeholders.

14 So thank you for that continued
15 support.

16 That's all I have,
17 Mr. Chairman.

18 MR. JONES: Thank you,
19 Mr. Pierson, and again thank you to the staff
20 for the work you do every day and how you help
21 us lead through these rather numerous
22 applications in keeping us, again, between the
23 ditches. We appreciate it very much.

24 Anything else for the good of
25 the order?



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1 Anything from the public at all?

2 We thank you for your attendance
3 and your attention. With that I entertain a
4 motion to adjourn.

5 Motion from Mr. Slone. A second
6 from Mr. Williams.

7 All in favor say aye.

8 (Members respond aye.)

9 MR. JONES: We are adjourned.

10 Thank you.

11 (Meeting concluded at 10:22
12 a.m.)

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1 R E P O R T E R ' S C E R T I F I C A T E

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I, Kimberly L. Gibney,

5

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6

No. 2016010, as the officer before whom this

7

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and supervision, and is a true and correct

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transcript to the best of my ability and

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of the board and that I am informed about the

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complete arrangement, financial or otherwise,

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with the person or entity making arrangements

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for deposition services; that I have acted in

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compliance with the prohibition on contractual

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relationships, as defined by Louisiana Code of

22

Civil Procedure Article 1434 and in the rules

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and advisory opinions of the board; that I have

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no actual any prohibited employment or

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contractual relationship, direct or indirect,



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5 or to the parties herein, nor am I otherwise
6 interested in the outcome of this matter.

7 This certification is valid only
8 for a transcript accompanied by my original
9 signature and original required seal on this
10 page.

11 Signed: May 6, 2019

12
13 _____
14 Kimberly L. Gibney, CCR
15 No. 2016010
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